

Jamal Al-Sadi

Profile

Consultative closer with 6 years of sales experience, including 3 years closing high-ticket vehicle sales (\$20K-\$70K) for a Canadian company. Strong at executing structured frameworks, handling objections, and maintaining disciplined follow-up that drives upsells and referrals. Four years of Canada-based work experience; fluent, professional English in client-facing conversations.

Experience

Inside Sales Representative - Canadian Company

2023 - 2026 | High-Ticket Vehicles

- Closed 3-6 high-ticket vehicle sales per month within a \$20K-\$70K price range, guiding prospects from discovery through commitment.
- Completed 300+ outbound calls per day and handled inbound inquiries to generate leads, research context, qualify prospects, and schedule next steps/appointments.
- Negotiated terms and overcame objections with confidence; drove upsells (approximately 1 in 5 buyers) and repeat business through disciplined follow-up.

Door-to-Door Sales Representative - TSI

2022 - 2023 | Subscription-Based Donations

- Prospected door-to-door and generated 5-10 new recurring donation subscriptions per month by clearly communicating mission and value.
- Built trust quickly and handled objections in high-resistance conversations while maintaining professionalism.

Sales Representative - Proud Investments

2020 - 2022 | Wealth Generation Platform (Client Investments)

- Closed 4-6 client investments per month with typical amounts of \$500-\$5,000 through consultative discovery and clear positioning.
- Converted cold lists with an estimated 5-8% close rate on qualified prospects reached, navigating financial objections and setting next steps.
- Provided follow-up and onboarding support, generating client referrals and repeat engagement.

Contacts

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Bucharest, Romania

Worked in Canada: 4 yrs

Education

Graphic Design

(coursework)

Skills

- Opportunity identification and lead generation
- Research and qualification (inbound/outbound)
- Appointment setting and pipeline management
- Consultative selling, closing, and negotiation
- Objection handling and de-escalation
- CRM and KPI tracking (Zoho, etc.)
- Remote tools: Zoom, Calendars, Slack, Google Workspace, AI tools

Hobbies

- Sports: volleyball; climbing
- Reading
- Exploring AI tools and automation